BALANCE SHEET
As at Sep.30, 2014

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 489.527.132.497 | 399.173.999.838 |
| I | Cash \& Cash equivalents | 110 |  | 103.268.874.045 | 73.767.750.198 |
| 1 | Cash | 111 | V. 01 | 18.918.874.045 | 58.767.750.198 |
| 2 | Cash equivalents | 112 |  | 84.350.000.000.00 | 15.000-000-000-00 |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| 1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 212.804.352.746 | 194.781.285.504 |
| 1 | Trade accounts receivables | 131 |  | 203.931.418.087 | 193.486.877.813 |
| 2 | Prepayment to suppliers | 132 |  | 8.407.997.815 | 623.188 .820 |
| 3 | Short-term intercompany receivables | 133 |  | - | - |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 617.353 .314 | 773.791.495 |
| 6 | Provision for short-term doubtful debts | 139 |  | (152.416.470) | (102.572.624) |
| IV | Inventories | 140 |  | 171.779.230.222 | 130.147.571.260 |
| 1 | Inventories | 141 | V. 04 | 171.779 .230 .222 | 130.147.571.260 |
| 2 | Provision for devaluation of inventories | 149 |  | - |  |
| V | Other short-term assets | 150 |  | 1.674.675.484 | 477.392.876 |
| 1 | Short-term prepaid expenses | 151 |  | 372.225.168 | 42.773 .500 |
| 2 | VAT deductible | 152 |  | 733.688 .250 | 13.714 .376 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 250.968.252 | - |
| 4 | Other short-term assets | 158 |  | 317.793.814 | 420.905 .000 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 189.204.763.750 | 211.698.283.520 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 143.616.957.967 | 160.606.814.310 |
| 1 | Tangible fixed assets | 221 | V. 08 | 138.109.629.174 | 153.516.587.571 |
|  | - Historical cost | 222 |  | 367.150.544.856 | 363.811.735.219 |
|  | - Accumulated depreciation | 223 |  | (229.040-915.682) | (210.295.147.648) |
|  | Finance leases fixed assets | 224 | V. 09 | 4.537.415.220 | 6.482.021.739 |
|  | - Historical cost | 225 |  | 12.964.043.478 | 12.964.043.478 |
|  | - Accumulated depreciation | 226 |  | (8.426.628.258) | (6.482.021.739) |
| 3 | Intangible fixed assets | 227 | V. 10 | - | - |
|  | - Historical cost | 228 |  | 1.471.867.089 | 1.471 .867 .089 |
|  | - Accumulated depreciation | 229 |  | (1.471.867.089) | (1.471.867.089) |


| 4 | Construction in progress | 230 | V. 11 | 969.913.573 | 608.205.000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | -242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 4.000.000.000 | 4.000.000.000 |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 4.000.000.000 | 4.000.000.000 |
| 4 |  | -259 |  | ------------ | ------------ |
| V | Other long-term assets | 260 |  | 41.587.805.783 | 47.091.469.210 |
|  | Long-term prepaid expenses | 261 | V. 14 | 37.513.522.344 | 40.147.492.689 |
| 2 | Deferred income tax assets | -262 | V. 21 | 2.975.777.439 | 5.845 .470 .521 |
| 3 | Others | 268 |  | 1.098.506.000 | 1.098.506.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 678.731.896.247 | 610.872.283.358 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES ( $300=310+330$ ) | 300 |  | 418.518.915.860 | 371.951.746.653 |
| I | Short-term liabilities | 310 |  | 357.828.875.904 | 311.477.227.497 |
| 1 | Short-term borrowing | 311 | V. 15 | 196.164.044.072 | 134.476.015.674 |
| 2 | Trade accounts payable | 312 |  | 132.464.291.039 | 120.118.422.628 |
| 3 | Advances from customers | 313 |  | 2.675 .585 | 82.154 .512 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 3.634.518.008 | 7.929.576.378 |
| 5 | Payable to employees | 315 |  | 9.401 .133 .222 | 25.095.166.999 |
| 6 | Payable expenses | 316 | V. 17 | 11.662.641.691 | 11.811.798.249 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 911.206 .374 | 1.108 .543 .942 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| 11 | Bonus and welfare fund | 323 |  | 3.588.365.913 | 10.855.549.115 |
| II | Long-term liabilities | 330 |  | 60.690.039.956 | 60.474.519.156 |
| 1 | Long-term accounts payable-Trade | 331 |  | ------------- | ------------ |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 60.690 .039 .956 | 60.474 .519 .156 |
| 5 | Deferred income tax payable | 335 | V. 21 | ------------ | ------------156 |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 260.212.980.387 | 238.920.536.705 |
| I | Capital sources and funds | 410 | V. 22 | 260.212.980.387 | 238.920.536.705 |
| 1 | Paid-in capital | 411 |  | 106.978.420.000 | 106.978.420.000 |
| 2 | Capital surplus | 412 |  | ------------- | -------------- |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | (408.640.209) | (408.640.209) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 21.449 .284 .093 | 21.449.284.093 |
| 8 | Financial reserve fund | 418 |  | 8.858.576.321 | 8.858.576.321 |
| 9 | Other fund belong to owner's equity | 419 |  | ----------- | ---------- |
| 10 | Retained after-tax profit | 420 |  | 123.335.340.182 | 102.042.896.500 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 678.731.896.247 | 610.872.283.358 |

## INCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 295.235.676.147 | 262.791.849.028 | 795.159.901.030 | 701.370.657.721 |
| 2. Deductions | 02 |  | 36.279.952 | - | 55.625 .111 | 21.770.000 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 295.199.396.195 | 262.791.849.028 | 795.104.275.919 | 701.348.887.721 |
| 4. Cost of sales | 11 | VI. 27 | 255.953.490.881 | 225.411.315.244 | 685.664.121.163 | 595.351.872.293 |
| 5. Gross profit (20=10-11) | 20 |  | 39.245.905.314 | 37.380.533.784 | 109.440.154.756 | 105.997.015.428 |
| 6. Financial income | 21 | VI. 26 | 823.471.284 | 135.109.005 | 2.728.152.483 | 1.199.386.419 |
| 7. Financial expenses | 22 | VI. 28 | 2.585.521.631 | 3.407.778.453 | 9.068.777.307 | 11.156.341.470 |
| - In which: Interest expense | 23 |  | 2.584.659.463 | 3.247.401.418 | 8.400.372.310 | 10.205.280.420 |
| 8. Selling expenses | 24 |  | 14.035.257.481 | 12.798.268.203 | 40.421.378.825 | 34.595.634.708 |
| 9. General \& administrative expenses | 25 |  | 4.016.713.856 | 3.387.638.707 | 10.896.116.202 | 11.041.740.405 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 19.431.883.630 | 17.921.957.426 | 51.782.034.905 | 50.402.685.264 |
| 11. Other income | 31 |  | 328.119.519 | 563.123.344 | 2.434.841.184 | 1.438.455.068 |
| 12. Other expenses | 32 |  | 420.228.608 | 475.840.792 | 885.012.341 | 1.041.115.903 |
| 13. Other profit (40=31-32) | 40 |  | (92.109.089) | 87.282.552 | 1.549.828.843 | 397.339.165 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 19.339.774.541 | 18.009.239.978 | 53.331.863.748 | 50.800.024.429 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 2.781.480.228 | 1.557.490.410 | 6.815.569.153 | 5.217.756.071 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | 247.583.153 | (503.278.879) | 2.168.236.619 | (4.009.428.734) |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 16.310.711.160 | 16.955.028.447 | 44.348.057.976 | 49.591.697.092 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 16.310.711.160 | 16.955.028.447 | 44.348.057.976 | 49.591.697.092 |
| 19. EPS (VND/share) | 70 |  | 1.528 | 1.634 | 4.155 | 5.303 |

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Sep. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 53.331.863.7.748 | 50.800.024.429 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 20.690.374.553 | 41.305 .590 .062 |
|  | Provisions | 03 |  | 49.843.846 | 162.711.777 |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | - | - |
|  | Loss/gain from investment | 05 |  | - | - |
|  | Loan interest expenses | 06 |  | 9.068.777.307 | 11.156.341.470 |
| 3 | Operating profit before the changes of current capital | 08 |  | 83.140.859.454 | 103.424.667.738 |
|  | Changes in accounts receivable | 09 |  | (18.940.742.028) | (23.277.425.097) |
|  | Changes in inventories | 10 |  | (41.631.658.962) | (22.075.910.790) |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | (9.291.529.809) | (18.773.865.909) |
|  | Changes in prepaid expenses | 12 |  | 2.304.518.677 | (1.463.414.138) |
|  | Loan interest paid | 13 |  | (9.068.777.307) | (11.156.341.470) |
|  | Corporate income tax paid | 14 |  | (5.593.236.133) | (5.329.490.847) |
|  | Other receivables | 15 |  | - | 3.553.832.774 |
|  | Other payables | 16 |  | (11.364.118.089) | - |
|  | Net cash provided by (used in) operating activities | 20 |  | (10.444.684.197) | 24.902.052.261.......... |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (3.338.809.637) | (3.287.117.918) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 2.728.152.483 | 1.199.386.419 |
|  | Net cash used in investing activities | 30 |  | (610.657.154) | (2.087.731.499) |
| III, | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 443.587 .359 .976 | 227.329.530.832 |
| 4 | Cash paid to principal debt | 34 |  | (381.683.810.778) | (244.382.493.563) |
| 5 | Cash paid to financial lease debt | 35 |  | - | - |
| 6 | Dividend, profit paid for owners | 36 |  | (21.347.084.000) | (8.918.990.000) |
|  |  |  |  |  | - |
|  |  | 40 |  | 40.556.465.................. | (25.971.9.922.731) |
|  | Net cash during the period ( $50=20+30+40$ ) | 50 |  | 29.501.123.847 | (3.157.631.969) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 73.767.750.198 | 43.694.913.350 |
|  | Influence of foreign exchange change | 61 |  |  | $\cdots$ |

